

FIG. 2

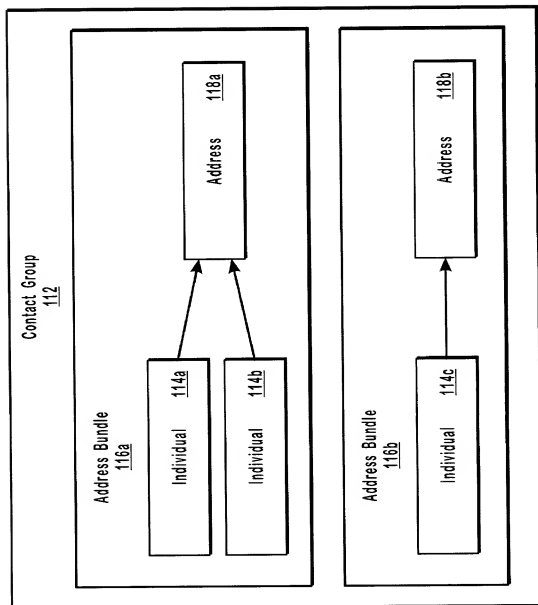


FIG. 3A

116

301

302

Address Bundle ☒ Manual ☐ Use Nicknames

Address Bundle: Curie-Clinic [Primary Business]

First Addressee: Curie-Clinic [Primary Business]

Dr. Pierre Curie M.D., Ph.D., and Dr.

Second Addressee: ☐ Salutation: Doctors Curie

Dr. Marie Sklodowska Curie

Destination Override: The Radiology Institute of Utah 53

FIG. 3B

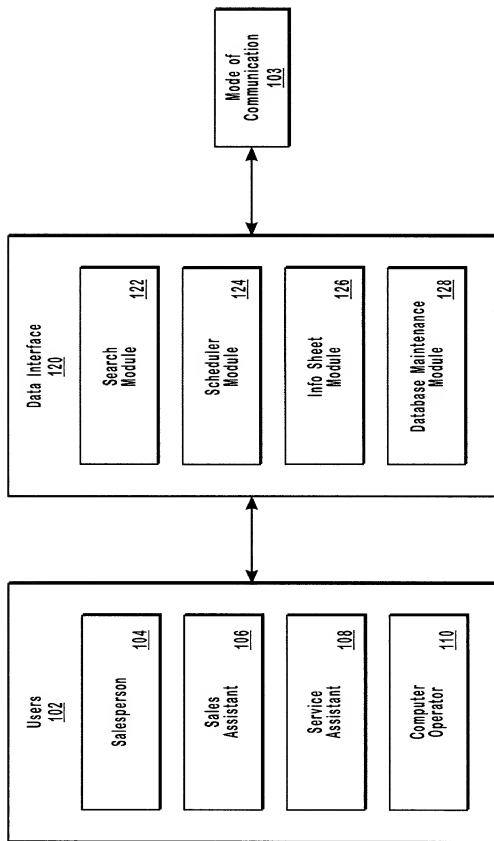


FIG. 4

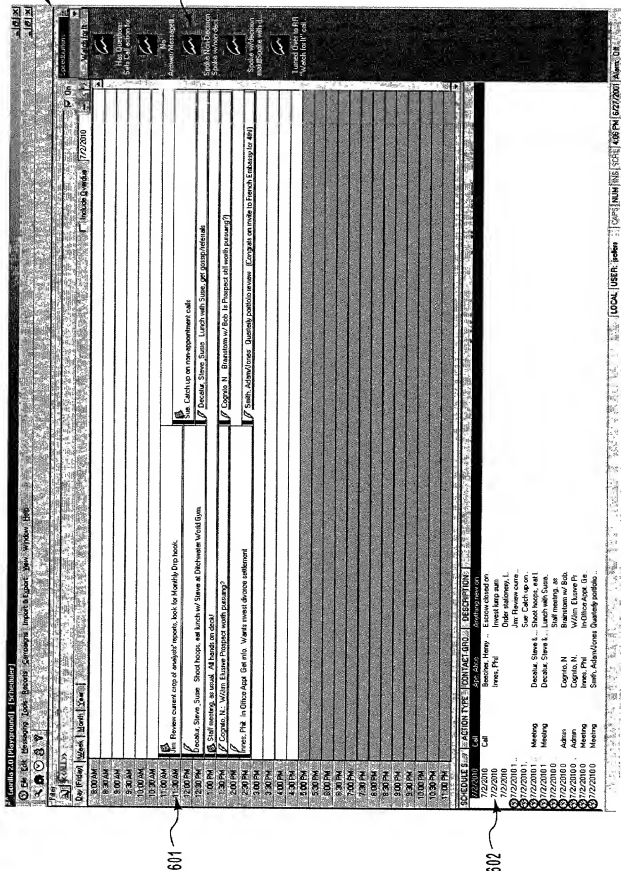


FIG. 6

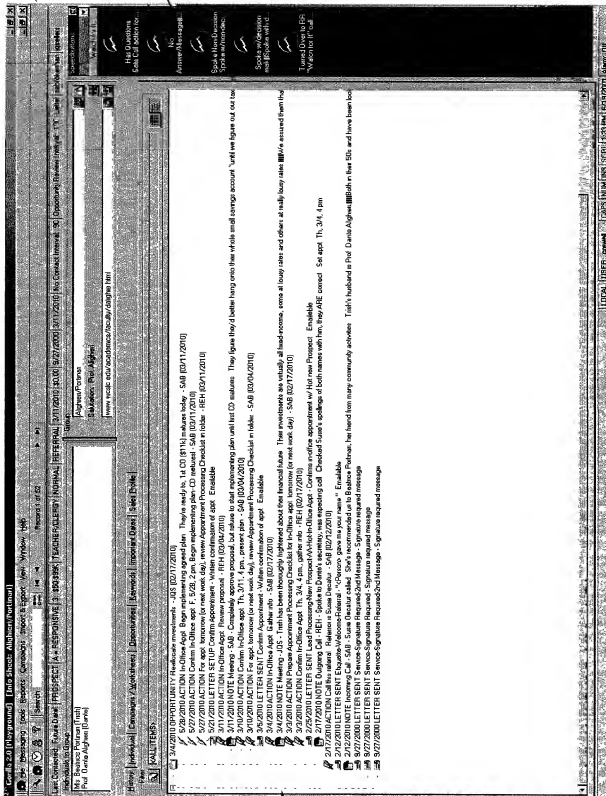


FIG. 7

Maintain Contact Group - Oldbucks, Velda

Contact Group

Group Name: Oldbucks, Velda

Source: Walk-In

Type: Referred

Book: 10 - Carious

Health: 11 - Above \$500K

Communication Status: Normal

Communication Channel: Letter

Opportunity Review Interval: 180

Ready Funds: Ready Funds

Auto Correct: ☒ List

Client: No Contact Interval: 30

Last Contact Date: 4/26/2010

Last Message Date: 8/16/2000

First Contact Date: 2/22/2010

Last Meeting Date: 2/24/2010

Last Opportunity Review Date: 2/24/2010

Default to Business Address: ☒

Primary System Owner: ☒ BGR

Readers: ☒ SA

Secondary System Owner: ☐ SC

Sabrookman: ☐ SCA

SMD: ☐ SMD

Spr Min: ☐ Spr Min

Keywords: ☐ Blank Don't Book

☐ Nick Wanted

☐ No Show

☐ Phone 2 Lead

☐ Planning

☐ Business Exp

Important Information

Help Debug Back Next

FIG. 8

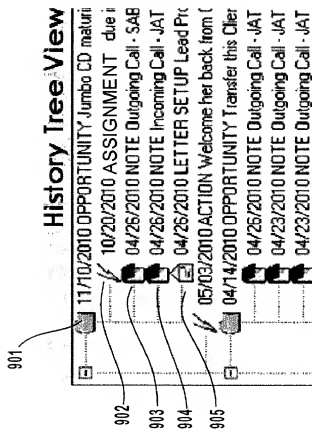


FIG. 9

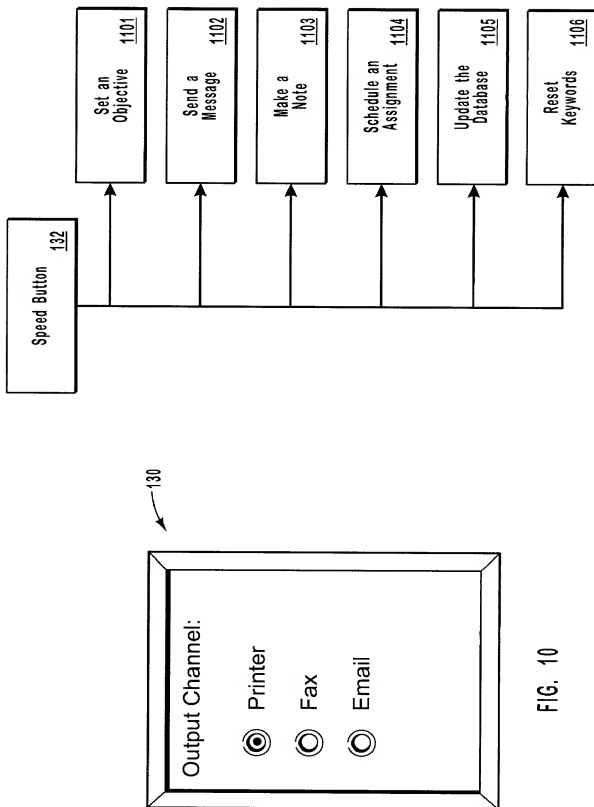


FIG. 11

FIG. 10

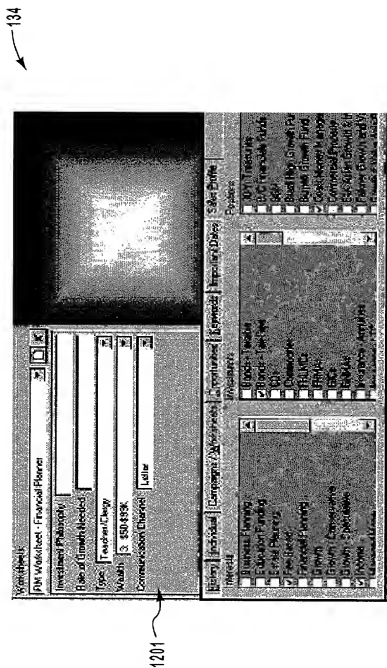


FIG. 12



FIG. 13A

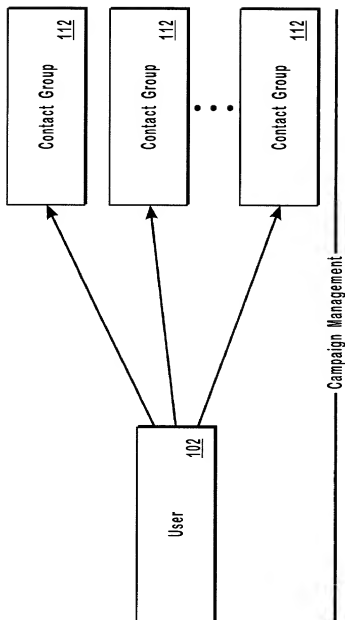


FIG. 13B

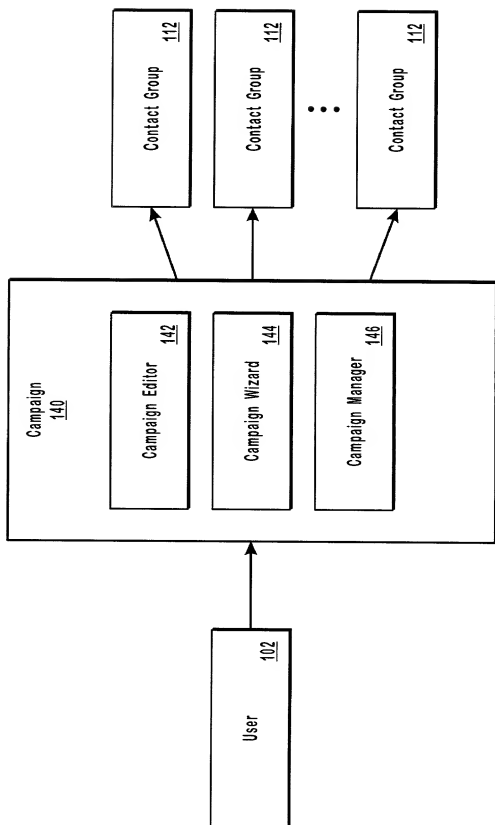


FIG. 13C

109020" 46900660

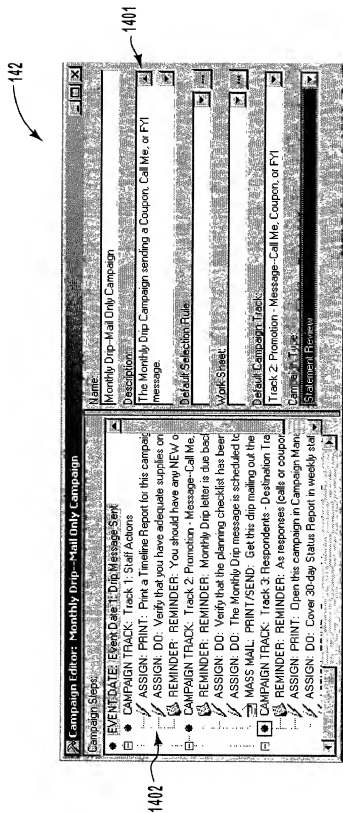


FIG. 14

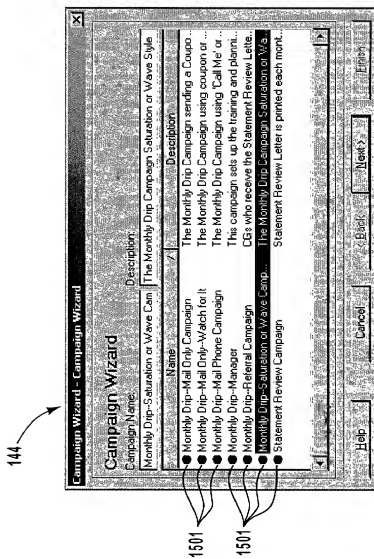


FIG. 15A

144

Campaign Wizard - General Options

General Options

Selection Rule: JAA-Hot Clients Team: Sue & Jim's Team Originator: corywall

| Campaign Post | Staff Group | Experience Level |
|---------------|-----------------|------------------|
| CO | Sue & Jim's CO | Intermediate |
| RR | Jim RR | Beginner |
| SA | Sue & Jim's SA | Intermediate |
| SC | Sue & Jim's SV | Beginner |
| SCA | Sam Coordinator | Beginner |
| SND | Sam Mktg Dir | Intermediate |

Help Cancel < Back New > Print

FIG. 15B

144

Campaign Wizard - Event Dates:

Event Dates:
Please fill in the dates for when each event in the campaign is supposed to begin.

| Event Date | Date |
|----------------------------------|------------|
| Event Date 1: Drop Letter Mailed | 08/11/2000 |

Help Cancel < Back Next > Finish

FIG. 15C

144

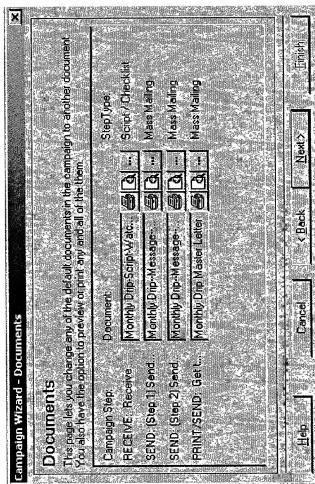


FIG. 15D

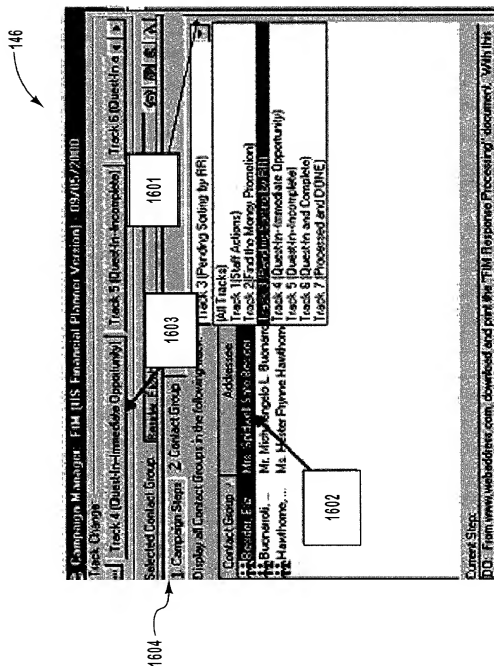


FIG. 16A

